

How to Stage Your Home

Attention Home Sellers! Want to sell your home fast? Small improvements to the exterior and interior appearance of your home can make drastic impressions on prospective home buyers. Homes that are looking their best sell faster, and usually for every dollar that they are worth. The following is a basic list of suggestions that will enable you to make your house look its best.

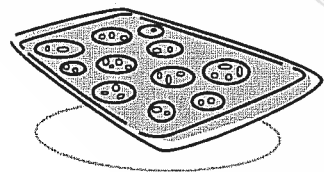
Preparing Your Home

- Trimming the hedges, mowing and trimming the lawn, and sweeping all of the walks will make that first impression a lasting one.
- Repaint any exterior areas on the house as needed for a clean smooth look.
- Repair or replace any broken features of the house such as steps, windows, screens, etc.
- Clean the entire interior of the house.
- Arrange the furniture in an appealing fashion.
- Clean out the closets of the house and make sure the home is free from unnecessary clutter.



Showing Your Home

- Make sure the garage door is closed and no vehicles are blocking the driveway.
- Open curtains and blinds during the day; keep interior and exterior lights on at night.
- Have the heat or air conditioning on at a comfortable level.
- Remain in the background, or if possible, be absent when the agent shows your home. (Note: Some buyers feel uncomfortable going through a home when the owner is present)
- Give the house a "pleasing" feel by having some fresh bread or a batch of cookies baking in the oven. The smell also will carry over into the other rooms.



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Oh by the way... if you or any of your friends or relatives are thinking about buying or selling a home, I'd love to be of service to them. So, when you think of these people, just give me a call with their name and number. I will give them the same level of service you have come to expect from me.